Advanced Manufacturing

Business Development and Enterprise Services
guelph.ca/business • bizinfo@guelph.ca • 519-837-5600
Accessible formats available by calling 519-822-1260 extension 2079 or TTY 519-826-9771
One of Guelph’s longest standing and most innovative sectors, Advanced Manufacturing, is a vibrant local economic engine. Guelph’s Advanced Manufacturing companies, led by Canadian and international leaders like Linamar, Magna-Polycon and Würth Canada, are already building the economy of the future right here in Guelph, based on competitive wages and staying at the cutting edge of the competitive global economy.

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Key sectoral data

- Advanced Manufacturing is the largest employment sector for Guelphites contributing more than:
  - $2.5 billion in GDP
  - $4.5 billion in exports

- NGen – Next Generation Manufacturing Canada is the Canadian government’s ambitious investment in the Advanced Manufacturing Supercluster, matching federal funds and private investments to industry-led projects. This Supercluster is chaired by Guelph’s own Linda Hasenfratz, President, Chairman & CEO, Linamar.

- Industry subsectors:
  - Motor vehicle parts manufacturing
  - Machine shops, turned product, and screw, nut and bolt manufacturing
  - Architectural and structural metals manufacturing
  - Metalworking machinery manufacturing
  - Pharmaceutical and health care products
Testimonials

**Leading Advanced Manufacturing companies**

- ABS Friction
- Blount International
- Denso
- Guelph Manufacturing Group
- Hammond Manufacturing
- Hitachi
- Linamar
- Magna – Polycon
- Melitron Corporation
- Würth Canada

“When we chose to expand our investment in Guelph, the pro-business Guelph Economic Development team guided us to successful and on time completion. Highly recommended.”

*Rob Hammond, CEO, Hammond Manufacturing*

“The decision to relocate to Guelph has proven to be a very good one. The Economic Development team has been supportive, responsive and easy to work with.”

*Walter Hancharyk, Logistics Manager, Würth Canada*

“The Guelph Economic Development team were creative, fast and a true partner to ensure we found the best solution for our hub here in Guelph.”

*Jim Jarrell, President and COO, Linamar Corporation*
About Guelph

2nd fastest
growing mid-size city in Canada
Source: Conference Board of Canada, 2018

3rd best millennial hot spot in Canada
Source: Point2 homes, 2018

4th best
city to buy real estate in Canada
Source: MoneySense Magazine, 2018

Top 6 best places for newcomers in Canada
Source: MoneySense Magazine, 2017

Top 10 in Americas for foreign direct investment
Source: fDi intelligence, 2017

Centre of Canada’s Innovation Corridor

All within 90 minutes

Five international airports
Toronto (2), Waterloo, Hamilton, London

Two shipping ports
Toronto and Hamilton

Guelph Junction Railway offers access to CN and CPR, competitive rates and reliable daily service

12,588 employers and entrepreneurs in the City of Guelph
Source: Canadian Business Counts, December 2017

University of Guelph
3,500 annual graduates

Conestoga College
5,000+ annual graduates

Our vibrant downtown attracts entrepreneurs, innovators, developers and new residents, and is exceeding growth targets
Your success is our success!

Growing and resilient economy
Guelph has one of Canada’s lowest unemployment rates, strongest housing markets, most innovative municipal governments and competitive tax rates—all contributing to a strong, reliable and sustainable local economy.

Prime location
Guelph is close to everything, and it feels like you’re away from it all. You’ll have easy access to international airports, major highways and reliable rail. Toronto, Canada’s largest city, is just an hour down the highway, and we’re a short drive to the U.S. borders. From Guelph, you will have access to over 150 million North American consumers within one day’s drive. Not to mention our spectacular natural green spaces that stretch for days.

Enviable talent pool
We’re home to a prominent University and College with more than a dozen top post-secondary institutions in surrounding communities. Employment skews professional, technical, agri-food and advanced technology. In all, a workforce of more than three million people live within an hour’s commute.

Competitive cost of doing business
Guelph offers top-notch professional services and amenities without a big city cost of living. Guelph has one of the lowest land and development costs in the Greater Toronto area. You’ll enjoy lower-than-average labour and business costs, and Ontario offers the lowest overall tax rate on new business investment amongst all members of the G7.

Entrepreneurial spirit
More than $14 billion is spent on research and development each year in Ontario, and Guelph is a hotspot for discovery and innovation. Guelph is home to some of the world’s most innovative companies, has more than 40 research institutes, and a spirit of collaboration to help bring your ideas to life.

We make it easy to do business with City Hall

- We work closely with you to help you “get to yes” and make your plans a reality.
- We provide you with user guides, user-friendly web pages and checklists to make your journey clear.
- We build the team you need and help you every step of the way.
- We’re listening to business needs and continually improving how we do business.